Financial Representative

Job Description:

Financial Representatives offer guidance, relationships and solutions to help clients meet financial goals and objectives. They offer exclusive access to insurance products from a top-rated company, Northwestern Mutual, and an array of quality investment choices. Supported by training programs and mentoring opportunities, they have access to the resources, products and assistance they need to help clients and build their practices.

Representatives are also supported by a network of specialists who together provide guidance on:

- Asset and Income Protection
- Personal Needs Analysis
- Investment and Advisory Services
- Comprehensive Financial Planning
- Estate Analysis
- Trust Services
- Education Funding
- Retirement Solutions
- Business Needs Analysis
- Employee and Executive Benefits

Qualifications:

Bachelor's degree, history of success, strong interpersonal skills, entrepreneurial, ability to work in high pressure environment, have lived in the New York tri-state area for at least 3 years

Accolades, Ratings and Assessments:

According to the March 2008, FORTUNE magazine survey, Northwestern Mutual was named "America's Most Admired" life insurance company for the 25th straight year.

Northwestern Mutual has received the best possible insurance financial strength ratings from the four major ratings agencies.
• A.M. Best: A++ (7/2008)
• Fitch Ratings: AAA (6/2008)
• Standard & Poor's: AAA (7/2008)
• Moody's Investors Service: Aaa (4/2008)

Northwestern Mutual earned the top ranking in its industry in Selling Power's 25 Best Service Companies to Sell For (Selling Power, November/December 2008)

*For more information on, or to apply to Northwestern Mutual, please contact Sharon Chien at Sharon.x.chien@nmfn.com.

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